

# Payment for environmental services and pollution tax under imperfect competition

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# Motivation of the paper

- Environmental services  $\Rightarrow$  Positive externalities
- Payment for Environmental Services (PES) can increase these positive externalities
  - Voluntary transaction
  - Conditionality
- Different forms of PES
  - Without public intervention (Coasean) PES (the Vittel PES)
  - With public intervention: a subsidy. Ex: Paris and farmers
- Different domains: carbon sequestration, biodiversity protection, watershed protection, and landscape beauty.

- In the agricultural sector, we can observe two problems:
  - negative externality (pollution)
  - positive externality (grass strip)
- Negative externalities: literature is well established (Barnett, 1980; Ebert 1991; David and Sinclair Desgagné, 2004)

We know the level of the Pigouvian tax under imperfect competition in several situations

- But what about PES?

⇒ It is the aim of this paper

- Lankoski & Ollikainen (2003) define the optimal level of a PES and a tax with different land qualities but perfect competition
- We want to investigate the optimal PES design under imperfect competition

The structure of this paper is the following:

- ① The model
- ② The second-best policy without marginal social cost of public funds
- ③ The second-best policy with marginal social cost of public funds
- ④ Concluding remarks

# Assumptions (1/2)

- We consider  $n \geq 2$  identical farmers  $i$
- $T_i$  is his total area of land with  $T_i = x_{1i} + x_{2i} + y_i$  where:
  - $x_{1i}$  : quantity of conventional agriculture production
    - Competitive market
    - Causes increasing environmental damages,  $D(X_1)$ , with  $D'(X_1) > 0$ ,  $D''(X_1) > 0$
  - $x_{2i}$  : quantity of organic agriculture production
    - Oligopoly
    - Neutral impact on environment
  - $y_i$  : grass strip
    - Produces environmental benefits,  $B(y)$ , with  $B'(y) > 0$ ,  $B''(y) < 0$

# Assumptions (2/2)

- Demand is linear in both markets
  - Conventional agriculture demand is represented by the function  $p_1(X_1)$ , and  $p_1$  is the competitive price
  - Organic agriculture demand is represented by  $p_2(X_2)$ , and  $p_2$  is the oligopolistic price
- Production costs are increasing and convex with  $c_1(x_{1i}) < c_2(x_{2i})$ ,  $c_1'''(x_{1i}) = 0$  and  $c_2'''(x_{2i}) = 0, \forall i = 1, \dots, n$
- Distortionary taxation:  $\epsilon$  is the marginal social cost of public funds.

# The laissez-faire

Farmer  $i$  maximizes his profit by choosing  $x_{1i}$  and  $x_{2i}$ :

$$\Pi_i(x_{1i}, x_{2i}) = p_1 x_{1i} + p_2(X_2) x_{2i} - c_1(x_{1i}) - c_2(x_{2i}) + \lambda(T_i - x_{1i} - x_{2i})$$

The FOCs are:

$$p_1 - c'_1(x_{1i}) - \lambda = 0$$

$$p'_2(X_2) x_{2i} + p_2 - c'_2(x_{2i}) - \lambda = 0$$

$$\lambda(T_i - x_{1i} - x_{2i}) = 0$$

- Two cases depending on the market structure and production costs:  
 $\lambda > 0$  and  $Y = 0$  or  $\lambda = 0$  and  $Y > 0$ .
- In both cases, market power reduces the production of organic agriculture  
 $\Rightarrow$  This farmer does not consider the environmental damages and environmental benefit

# The farmer's behavior with Pigouvian tax and PES

With a tax and a subsidy, the profit for farmer  $i$  becomes:

$$\begin{aligned}\Pi_i(x_{1i}, x_{2i}) = & p_1 x_{1i} + p_2(X_2)x_{2i} - c_1(x_{1i}) - c_2(x_{2i}) + \lambda(T_i - x_{1i} - x_{2i}) \\ & - tx_{1i} + s(T_i - x_{1i} - x_{2i})\end{aligned}$$

The FOCs are:

$$p_1 - c'_1(x_{1i}) - t - s - \lambda = 0 \quad \forall t, s \quad (1)$$

$$p'_2 x_{2i} + p_2 - c'_2(x_{2i}) - s - \lambda = 0 \quad \forall t, s \quad (2)$$

$$\lambda(T_i - x_{1i} - x_{2i}) = 0 \quad (3)$$

We have two cases,  $\lambda = 0$  with  $Y > 0$  and  $\lambda > 0$  with  $Y = 0$ .

Calculations showing how  $X_1$  and  $X_2$  change with  $t$  and  $s$  can be found in the [Appendix](#)



# The second-best design of PES and Pigouvian tax

The unbounded case:

Taking into account  $X_1(t, s)$  and  $X_2(s)$ , the social welfare function is:

$$W(s, t) = \int_0^{X_1(s, t)} p_1(u) du + \int_0^{X_2(s)} p_2(v) dv - nc_1\left(\frac{X_1(s, t)}{n}\right) - nc_2\left(\frac{X_2(s)}{n}\right) + B(T - X_1(s, t) - X_2(s)) - D(X_1(s, t))$$

The FOCs are:

$$\frac{\partial X_1}{\partial s} [p_1(X_1(s)) - c'_1\left(\frac{X_1(s, t)}{n}\right) - B_y - D'(X_1(s, t))] + \frac{\partial X_2}{\partial s} [p_2(X_2(s)) - c'_2\left(\frac{X_2(s)}{n}\right) - B_y] = 0$$

$$\frac{\partial X_1}{\partial s} [p_1(X_1(s)) - c'_1\left(\frac{X_1(s, t)}{n}\right) - B_y - D'(X_1(s, t))] = 0$$

# The second-best levels of $t$ and $s$

Using the welfare and profit FOCs we find:

$$s = B_y + p'_2(X_2) \frac{X_2}{n}$$

$$t = D'(X_1) - p'_2(X_2) \frac{X_2}{n}$$

$\Rightarrow$  The second-best PES depends on the marginal benefit, the market power and the number of firms, with:

$$s < B_y$$

$\Rightarrow$  The second-best Pigouvian tax depends on the marginal damage, the market power and the number of firms, with the unusual result:

$$t > D'(X_1)$$

# The second-best design of PES and Pigouvian tax

For the bounded case, we substitute in  $T - X_2(t) = X_1$  in the welfare function.

Using the same method as before, we find:

$$t = D'(X_1) - p'_2(X_2) \frac{X_2}{n}$$

⇒ The PES is non-incentivizing ( $s = 0$ )

⇒ The Pigouvian tax is similar to the previous case ( $\lambda = 0$ )

⇒ The regulator directly regulates environmental damages and indirectly regulates the market power on organic agriculture

# Introducing distortionary taxation

- We add the social cost of public funds in our analysis
  - When the regulator raises \$1, the society pays  $$(1 + \epsilon)$$ , with  $\epsilon$ , the marginal social cost of public funds (MCF).
- ⇒ To what extent are the second-best designs of the Pigouvian tax and the PES impacted?

# The unbounded case

The welfare becomes:

$$\begin{aligned}
 W(s, t) = & \int_0^{X_1(s, t)} p_1(u) du + \int_0^{X_2(s)} p_2(v) dv - nc_1\left(\frac{X_1(s, t)}{n}\right) \\
 & - nc_2\left(\frac{X_2(s)}{n}\right) + B(T - X_1(s, t) - X_2(s)) - D(X_1(s, t)) \\
 & + \epsilon t X_1(s, t) - \epsilon s (T - X_1(s, t) - X_2(s))
 \end{aligned}$$

After solving, we find:

$$\begin{aligned}
 s = & \frac{B_y + p'_2(X_2) \frac{X_2}{n}}{1 + \epsilon} + \frac{\epsilon}{1 + \epsilon} \frac{Y}{\frac{dX_2}{ds}} + \frac{\epsilon}{1 + \epsilon} \frac{X_1}{\frac{dX_2}{ds}} \\
 t = & \frac{D'(X_1) - p'_2(X_2) \frac{X_2}{n}}{1 + \epsilon} - \frac{\epsilon}{1 + \epsilon} \frac{Y}{\frac{dX_2}{ds}} - \frac{\epsilon}{1 + \epsilon} \frac{X_1}{\left(\frac{dX_2}{ds} + \frac{dX_1}{dt}\right)}
 \end{aligned}$$

$$s < B_y \text{ and } t > D'(X_1)$$

⇒ How do  $s$  and  $t$  change with the marginal social cost of public funds?

$$\frac{\partial t}{\partial \epsilon} > 0 \text{ if } e_{x_1/t} > -1 \text{ and } \frac{\frac{\partial x_1}{\partial s}}{\frac{\partial x_2}{\partial s}} > \Delta$$

⇒ contributory component of the incentive tax

$$\frac{\partial s}{\partial \epsilon} < 0 \text{ if } e_{x_1/t} > -1$$

# The bounded case

- Using  $X_1 = T - X_2(t)$  in the welfare function, we find:

$$t = \frac{D'(X_1) - p'_2(X_2) \frac{X_2}{n}}{1 + \epsilon} - \frac{\epsilon}{1 + \epsilon} \frac{X_1}{\frac{dX_2}{dt}}$$

- The introduction of the MCF leads to different values of  $t$  for the two cases ( $\lambda = 0$ ,  $\lambda > 0$ )
- We also find:

$$\frac{\partial t}{\partial \epsilon} > 0 \text{ if } e_{X_1/t} > -1$$

We used a very simple model :

- A farmer can choose to produce two types of crops (organic/conventional crop)
- The farmer is a price maker on the organic crop market and a price taker on the conventional crop market

The aim of this article was to set the optimal level of the PES (and the Pigouvian tax) under

- market failures (positive and negative externalities, market power) and
- marginal social cost of public funds



We obtain several results.

- The PES is not always incentivizing, it is lower than the marginal benefit and decreases with the MCF
- The Pigouvian tax is higher than the marginal damage and increases with the MCF
  - It has a contributory component

Next steps:

- The additionality issue

Thank you for your attention!

## Unbounded case

If  $\lambda = 0$ , we can apply the IFT to the FOCs:

$$p_1 - c_1'(x_{1i}) - t - s = 0$$

$$p_2'x_{2i} + p_2 - c_2'(x_{2i}) - s = 0$$

⇒ A direct effect of the Pigouvian tax on the conventional agriculture:

$$\frac{\partial x_{1i}}{\partial t} = \frac{1}{-c_1''(x_{1i})} < 0$$

⇒ An indirect effect of the PES on the conventional and organic agriculture:

$$\frac{\partial x_{1i}}{\partial s} = \frac{1}{-c_1''(x_{1i})} < 0$$

⇒ The PES diminishes the production level of organic agriculture

$$\frac{dx_{2i}}{ds} = \frac{1}{2p_2'(X_2) + p_2''(X_2)x_{2i} - c_2''(x_{2i})} < 0$$

# The bounded case

If  $\lambda > 0$ , we have:  $y = 0$ .

We set  $x_{2i} = T_i - x_{1i}$  and we solve the system given by (1) and (2).  
Using the IFT we find:

$$\frac{\partial x_{1i}}{\partial t} = -\frac{dx_{2i}}{dt} < 0$$

- ⇒ The Pigouvian tax decreases the production level of the conventional agriculture good
- ⇒ The Pigouvian tax increases the production level of the organic agriculture good
- ⇒ No effect of the PES

⇒⇒⇒⇒ Differentiated effects according to the considered case

Go back