# Are additional PES efficient?

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JRSS, December 15-16, 2022 1 / 24

## Motivation of the paper

- Environmental services  $\Rightarrow$  Positive externalities
- Payments for Environmental Services (PES) can increase these positive externalities
  - Voluntary transaction
  - Conditionality
- Different forms of PES
  - Without public intervention (Coasean)
  - With public intervention: a subsidy.
- Different domains: carbon sequestration, biodiversity protection, watershed protection, and landscape beauty.
- Concerns about additionality

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#### Literature review

- Additionality and PES (Wunder, 2005; Sills et al. 2008)
- Empirical studies (Mezzatesta et al. 2013; Chabe-Ferret & Subervie 2013)
- Carbon sequestration (Mason & Plantinga, 2013; Chiroleu-Assouline et al. 2018)
- Collective PES (Kaczan et al. 2017)

- The objective of an additionality-based PES is to lower the expenditure level by paying only for additional ES provision
- We want to investigate an additionality-based PES to see how this influences agents' behavior and policy levels
- Are additionality-based PES efficient at achieving the optimal level of ES provision, taking into account policy interactions, externalities, and market power?
  - $\Rightarrow$  The aim of this paper

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The structure of this paper is the following:

- The baseline model
- 2 The second-best policy with market power in the organic sector

3 Concluding remarks

# Assumptions (1/2)

- We construct a model with two periods, t = 0, 1, with  $\beta$  representing the discount factor
- We consider a representative farmer who has three choices for how to manage his land
- T is his total area of land with  $T = x_1^t + x_2^t + y^t$  where:
  - $x_1^t$ : quantity of conventional agriculture production in time t
    - Causes environmental damages,  $D(x_1^t)$ , with  $D'(x_1^t) > 0$ ,  $D''(x_1^t) > 0$
  - $x_2^t$ : quantity of organic agriculture production
    - Neutral impact on environment
  - $y^t$  : grass strip
    - Produces environmental benefits, represented by  $BF^1(y^0, y^1) = \psi(y^0)B(y^1)$ , with  $B'(y^t) > 0$  and  $B''(y^t) < 0$ , and  $\psi'(y^0) > 0$ .
    - This function means that the environmental benefit in the final period depends on the benefit level obtained in initial period.
    - We normalize  $BF^0(y^0) = B(y^0)$

6/24

# Assumptions (2/2)

- The area of grass strip is always positive  $y^t > 0, \forall t$
- Demand is linear in both markets
  - Conventional demand is represented by the function  $p_1^t(x_1^t)$ , and  $p_1^t$  is the price
  - Organic demand is represented by  $p_2^t(x_2^t)$ , and  $p_2^t$  is the price
- Production costs are increasing, convex, and quadratic in form with  $c_1(x_1^t) < c_2(x_2^t), \, \forall t=0,1$

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#### The laissez-faire

The representative farmer maximizes his intertemporal profit by choosing  $x_1^t$  and  $x_2^t$ :

$$\begin{aligned} \pi(x_1^0, x_2^0, x_1^1, x_2^1) &= p_1^0 x_1^0 + p_2^0 x_2^0 - c_1(x_1^0) - c_2(x_2^0) \\ &+ \beta \{ p_1^1 x_1^1 + p_2^1 x_2^1 - c_1(x_1^1) - c_2(x_2^1) \} \end{aligned}$$

Maximizing this function yields typical first order conditions that price should equal private marginal cost for  $x_i^t$ ,  $\forall i$ ,  $\forall t$ :

$$p_i^t - c_i'(\bar{x}_i^t) = 0 \; \forall i, \forall t$$

 $\Rightarrow$  This farmer does not consider the environmental damages and environmental benefits

 $\Rightarrow$  There is a need for regulation to obtain socially optimal quantities

# The first-best regulation 1/3

A social planner maximizes social welfare:

$$\begin{split} W(x_1^0, x_2^0, x_1^1, x_2^1) &= \int_0^{x_1^0} p_1^0(u) du + \int_0^{x_2^0} p_2^0(v) dv - c_1(x_1^0) - c_2(x_2^0) \\ &+ B(T - x_1^0 - x_2^0) - D(x_1^0) + \beta \bigg\{ \int_0^{x_1^1} p_1^1(w) dw + \int_0^{x_2^1} p_2^1(z) dz - c_1(x_1^1) \\ &- c_2(x_2^1) + \psi(y^0) B(T - x_1^1 - x_2^1) - D(x_1^1) \bigg\} \end{split}$$

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## The first-best regulation 2/3

Taking the first order conditions we obtain:

$$\begin{split} p_1^0(x_1^{0*}) - c_1'(x_1^{0*}) - B_{y^{0*}} - \beta \psi'(y^{0*}) B(y^{1*}) - D'(x_1^{0*}) &= 0 \\ p_2^0(x_2^{0*}) - c_2'(x_2^{0*}) - B_{y^{0*}} - \beta \psi'(y^{0*}) B(y^{1*}) &= 0 \\ \beta \big[ p_1^1(x_1^{1*}) - c_1'(x_1^{1*}) - \psi(y^{0*}) B_{y^{1*}} - D'(x_1^{1*}) \big] &= 0 \\ \beta \big[ p_2^1(x_2^{1*}) - c_2'(x_2^{1*}) - \psi(y^{0*}) B_{y^{1*}} \big] &= 0 \end{split}$$

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JRSS, December 15-16, 2022 10 / 24

3

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# The first-best regulation 3/3

Comparing the first-best equations and the benchmark, we easily identify first-best environmental policy in each period:

$$t^{0} = D'(x_{1}^{0*})$$
  

$$t^{1} = D'(x_{1}^{1*})$$
  

$$s^{0} = B_{y^{o}} + \beta \psi'(y^{0*})B(y^{1*})$$
  

$$s^{1} = \psi(y^{0*})B_{y^{1*}}$$

Each environmental tax should correspond to the environmental damage and each PES to the full marginal benefit.

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# Method

We now incorporate market power on the organic sector as an additional distortion and follow the same method as before:

- 1 Analyze the farmer's behavior in response to the policies
- 2 Define the policy levels
- 3 Calculate the quantities produced and compare to the first-best

To examine the farmer's behavior in response to the policies we use backward induction

- 1 Maximize the farmer's profit in the final period
- 2 Maximize the intertemporal profit using the final period quantities found in the previous step

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## The farmer's behavior under market power: final period

The profit function when the farmer has a monopoly on the organic market becomes:

$$\pi^1(x_1^1, x_2^1) = p_1^1 x_1^1 + p_2^1(x_2^1) x_2^1 - c_1(x_1^1) - c_2(x_2^1) - t^1 x_1^1 + s(y^1 - y^0)$$
  
The FOCs:

$$p_1^1 - c_1'(x_1^{1m}) - t^1 - s = 0$$
  
$$p_2^{1'}(x_2^{1m})x_2^{1m} + p_2^1(x_2^{1m}) - c_2'(x_2^{1m}) - s = 0$$

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# Production level responses to policies

Applying the implicit function theorem on the FOCs we obtain:

$$\begin{array}{lll} \frac{\partial x_1^{1m}}{\partial s} &=& -\frac{1}{c_1''(x_1^1)} < 0 \\ \\ \frac{\partial x_1^{1m}}{\partial t^1} &=& -\frac{1}{c_1''(x_1^1)} < 0 \\ \\ \frac{d x_2^{1m}}{ds} &=& \frac{1}{2p_2'(x_2^1) - c_2''(x_2^1)} < 0 \end{array}$$

 $\Rightarrow$  Results conform with intuition

 $\Rightarrow$  The market power leads to a lower reduction in organic production in the final period

#### The farmer's behavior with market power: the initial period

The farmer's intertemporal profit function:

$$\begin{aligned} \pi(x_1^0, x_2^0) &= p_1^0 x_1^0 + p_2^0(x_2^0) x_2^0 - c_1(x_1^0) - c_2(x_2^0) - t^0 x_1^0 \\ &+ \beta \{ p_1^1 x_1^{1m} + p_2^1(x_2^{1m}) x_2^{1m} - c_1(x_1^{1m}) - c_2(x_2^{1m}) - t^1 x_1^{1m} + s(y^{1m} - y^0) \} \end{aligned}$$
FOCs:

$$p_1^0 - c_1'(x_1^{0m}) - t^0 + \beta s = 0$$
  
$$p_2^0(x_2^{0m})x_2^{0m} + p_2^0(x_2^{0m}) - c_2'(x_2^{0m}) + \beta s = 0$$

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## Production level responses to policies

Applying the implicit function theorem on the FOCs we obtain:

$$\begin{array}{lll} \frac{\partial x_1^{0m}}{\partial s} & = & -\frac{\frac{\partial J}{\partial s}}{\frac{\partial J}{\partial x_1^0}} = \frac{\beta}{c_1''(x_1^0)} > 0\\ \frac{\partial x_1^{0m}}{\partial t^0} & = & -\frac{\frac{\partial J}{\partial t^0}}{\frac{\partial J}{\partial x_1^0}} = -\frac{1}{c_1''(x_1^0)} < 0\\ \frac{d x_2^{0m}}{d s} & = & -\frac{\frac{\partial K}{\partial s}}{\frac{\partial K}{\partial x_2^0}} = -\frac{\beta}{2p_2'(x_2^0) - c_2''(x_2^0)} > 0 \end{array}$$

#### Proposition

Market power in the organic market reduces the strategic behavior introduced by the additional PES.

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# Second-best policy designs

Our objective is to determine the PES and tax levels in the context of:

- policy interaction
- environmental externalities
- distortions from the additionality-based PES
- market power in the organic market

Method:

- We construct the welfare as before, using *x*<sup>*t*</sup><sub>*i*</sub>, ∀*i*, *t* from the profit maximization
- We use the first order conditions from the welfare maximization to solve for s, t<sup>0</sup>, and t<sup>1</sup>

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#### The second-best additional PES under market power

$$\begin{split} s^m &= \frac{\psi(y^{0m})B_{y^{1m}} - [B_{y^{0m}} + \beta\psi'(y^{0m})B(y^{1m})]}{1 + \beta} \\ &+ \frac{p_2'(x_2^{1m})x_2^{1m} - p_2'(x_2^{0m})x_2^{0m}}{1 + \beta} \end{split}$$

Can also write the PES as:

$$\begin{array}{lll} s^m & = & s^c + \frac{p_2'(x_2^{1m})x_2^{1m} - p_2'(x_2^{0m})x_2^{0m}}{1+\beta} \\ s^m & > & s^c \text{ if } \frac{p_2'(x_2^{1m})x_2^{1m} - p_2'(x_2^{0m})x_2^{0m}}{1+\beta} > 0 \end{array}$$

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#### The second-best taxes

$$\begin{split} t^{0m} = & D'(x_1^{0m}) + \frac{B_{y^{0m}} + \beta[\psi(y^{0m})B_{y^{1m}} + \psi'(y^{0m})B(y^{1m})]}{1 + \beta} \\ & + \frac{\beta[p_2'(x_2^{1m})x_2^{1m} - p_2'(x_2^{0m})x_2^{0m}]}{1 + \beta} \\ t^{1m} = & D'(x_1^{1m}) + \frac{B_{y^{0m}} + \beta[\psi'(y^{0m})B(y^{1m}) + \psi(y^{0m})B_{y^{1m}}]}{1 + \beta} \\ & + \frac{-p_2'(x_2^{1m})x_2^{1m} + p_2'(x_2^{0m})x_2^{0m}}{1 + \beta} \end{split}$$

The taxes are adjusted to take into account the indirect effects of market power on the conventional agriculture market.

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## Calculated quantities

We plug in the values of s,  $t^0$ , and  $t^1$  to the profit FOCs to find the production quantities that result from the environmental policies.  $\Rightarrow$ The quantities chosen are not equal to the first-best quantities.

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## Conclusion

The aim of this article was to investigate the efficiency of an additionality-based PES to reach the optimal level of environmental benefits.

We used a model with two time periods and considered a representative farmer's behavior in a perfect information scenario.

The regulator sets a PES to only remunerate additional benefits

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We obtain several results.

- The second-best additionality-based PES is equal to the discounted difference of the marginal environmental benefit in each period
- The second-best additionality-based PES is meant to reduce the budget constraint but also generates a new distortion
- The environmental taxes in each period adjust to correct for the distortions induced by the PES
- When market power is introduced, the additionality-based PES either increases or decreases depending on the relative sizes of the distortions on the organic market in each period

#### Possible extensions

- Consider infinite time horizon using an optimal control model
- Consider asymmetric information
- Introduce the marginal social cost of public funds

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#### Thank you for your attention!

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